

David M. Strouse
President & CEO



PERSONAL HISTORY

David Strouse founded Birchwood Capital Partners in 2010. As President and CEO, he focuses on seeking investment opportunities and third-party consulting opportunities.

David began his professional career at Continental Realty Corporation in 1989 as a retail leasing agent and proceeded to hone his talents at cold calling for retail tenants and negotiating leases.

He progressed to overseeing tenant improvement projects and ground-up developments. By 1994, he had completed his first acquisition and had begun handling all equity and debt structuring for Continental. In 1999, David was named Executive Vice President and Chief Investment Officer at Continental, and since then, he has handled as principal more than \$750 million in acquisitions, financing, and dispositions.

Having spearheaded Continental's entry into the Florida market in 1994, David subsequently closed numerous transactions in Southwest Florida. The sheer volume of business has allowed him to build a significant network of lenders, equity partners, tenants, owners, consultants, and brokers throughout both the mid-Atlantic region and Florida.

EDUCATION

Master of Science, Real Estate
Johns Hopkins University, Baltimore, MD, 1993

Bachelor of Arts, Policy, and Management Studies, with Economics Concentration
Dickinson College, Carlisle, PA, 1989

COMMUNITY INVOLVEMENT

Turn Around, Inc. — *Board member, treasurer, and chair of nominating committee*
Dickinson College Regional Cabinet — *Member*
Maryland Chapter of NAIOP — *Former board member and treasurer*
CHAI — *Former board member*
Santa Claus Anonymous — *Former board member*
Baltimore Jewish Council Young Leadership Council — *Member, 2008–2009*
McDonogh School Building and Grounds Committee — *Member*

PROFESSIONAL AFFILIATIONS

ICSC — *Member*
NAIOP — *Member*
NAIOP National Capital Market III Forum — *Member*